

## Sales Engineer

### About us

**KEYENCE** is a multinational Japanese company specialized in high technology products such as sensors, microscopes, laser markers and vision measurement systems. We are a global leader in automation industry responsible for delivering high-precision and innovative products to companies worldwide. We have been ranked on Forbes 100 list as one of the 'Most Innovative Companies' 8 years in a row. **Join us!**

### Position Summary

As a Sales Engineer you will be responsible for expanding our business within your assigned territory. Currently, we are expanding our sales team in Zilina – Banská Bystrica.

Normally, you will work in our sales office two days per week, and you will visit our customers on-site three days per week with aim to provide consultative, solution-based technical sales. **Become a High-Tech Consultant!**

Due to current COVID-19 measures, exceptionally, you might be requested to perform the sales office activities and customer visits from home/online.

You will have a chance to develop a deep understanding of our products and sales techniques through extensive training, mentorship, and constant learning and development opportunities!

### What will be your responsibilities?

- Developing your product line within your territory
- Generating new leads and identifying opportunities for growth
- Contacting potential and existing clients and building customer portfolio
- Identifying client's needs and providing technical solutions
- Consulting and negotiating

### What do we require?

- Minimum Bachelor's degree (or equivalent)
- Knowledge of Slovak at native level + very good English (Business Proficiency)
- Valid driving license
- Willingness to pursue a long-term career in sales
- Motivation to learn about high technology and become an industry expert
- Proactive attitude and drive to achieve targets

### What do we offer?

- Minimum base salary of 20,500 EUR gross per year + bonus system
- Extensive technical and sales training
- Clear career path and "promoting from within" culture
- Car, fuel card, laptop, phone
- International environment, open communication, and continuous learning



### How to APPLY?

- Send your CV to [recruitment@keyence.eu](mailto:recruitment@keyence.eu)
- Check out site for further vacancies: [Vacancies | KEYENCE CORPORATION – Careers](#)